### Translation

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## Summary of Non-Consolidated Financial Results for the Three Months Ended June 30, 2017 (Based on Japanese GAAP)

July 31, 2017

Company name: Fundely Co.,Ltd.

Stock exchange listing: Tokyo

Stock code: 3137 URL http://www.fundely.co.jp/

Representative: President, Founder Kosuke Abe

Executive Officer, Department Manager of

Inquiries:

Accounting

Accounting

Accounting

Masaharu Sugita

Scheduled date to file Quarterly Securities Report: August 10, 2017

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

TEL 03-6741-5880

1. Non-consolidated financial results for the three months ended June 30, 2017 (from April 1, 2017 to June 30, 2017)

#### (1) Non-consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                  | Net sales       |      | Operating pr    | ofit | Ordinary profit |      | Profit          |      |
|----------------------------------|-----------------|------|-----------------|------|-----------------|------|-----------------|------|
|                                  | Millions of yen | %    |
| Three months ended June 30, 2017 | 804             | 3.5  | 144             | 25.1 | 144             | 19.2 | 91              | 19.0 |
| Three months ended June 30, 2016 | 777             | 18.0 | 115             | 9.9  | 121             | 29.9 | 77              | 25.9 |

|                                  | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
|                                  | Yen                | Yen                        |
| Three months ended June 30, 2017 | 14.40              | 14.18                      |
| Three months ended June 30, 2016 | 12.13              | 11.94                      |

#### (2) Non-consolidated financial position

|                      | Total assets    | Net assets      | Equity ratio |
|----------------------|-----------------|-----------------|--------------|
|                      | Millions of yen | Millions of yen | %            |
| As of June 30, 2017  | 2,260           | 1,952           | 86.4         |
| As of March 31, 2017 | 2,240           | 1,860           | 83.0         |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share  1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end Total |     |      |      |  |  |  |
|---------------------------------------|-----------------|---|-----|------|------|--|--|--|
|                                       | 1st quarter-end |   |     |      |      |  |  |  |
|                                       | Yen             | Yen   | Yen | Yen  | Yen  |  |  |  |
| Year ended March 31, 2017             | _               | 0.00  | _   | 0.00 | 0.00 |  |  |  |
| Year ending March 31, 2018            | _               |   |     |      |      |  |  |  |
| Year ending March 31, 2018 (Forecast) |                 | 0.00  | _   | 0.00 | 0.00 |  |  |  |

#### 3. Forecast of non-consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

Percentages indicate year-on-year changes

|   | Net sales       |      | Operating pr    | ofit | Ordinary pro    | ofit | Profit          |      | Earnings per share |
|---|-----------------|------|-----------------|------|-----------------|------|-----------------|------|--------------------|
|   | Millions of yen | %    | Yen                |
| Six months ending<br>September 30, 2017 | 1,791           | 15.2 | 339             | 37.4 | 339             | 33.4 | 217             | 35.9 | 34.22              |
| Full year                               | 3,640           | 12.8 | 681             | 12.1 | 680             | 10.3 | 436             | 10.6 | 68.54              |

#### 4. Notes

(1) Application of special accounting methods for preparing quarterly non-consolidated financial statements: Yes

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

Yes

Changes in accounting estimates:

No

Restatement of prior period financial statements:

No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of the period (including treasury shares)            |                 |                  |                                  |        |                  |
|---|-----------------|------------------|----------------------------------|--------|------------------|
| As of June 30, 2017   | I<br>I          | 6,370,500 shares | As of March 31, 2017             | l<br>I | 6,370,500 shares |
| Number of treasury shares at the er   | nd of the perio | od               |                                  |        |                  |
| As of June 30, 2017   | 1               | - shares         | As of March 31, 2017             | 1      | - shares         |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                 |                  |                                  |        |                  |
| Three months ended June 30, 20  | 17 <b>.</b>     | 6,370,500 shares | Three months ended June 30, 2016 | 1      | 6,351,192 shares |

# Quarterly non-consolidated financial statements Non-consolidated balance sheets

|                                  |                      | (Thousands of yen)  |
|----------------------------------|----------------------|---------------------|
|                                  | As of March 31, 2017 | As of June 30, 2017 |
| Assets                           |                      |                     |
| Current assets                   |                      |                     |
| Cash and deposits                | 1,714,500            | 1,751,091           |
| Notes receivable - trade         | 6,004                | 4,935               |
| Accounts receivable - trade      | 185,565              | 138,353             |
| Merchandise                      | 222,820              | 245,895             |
| Work in process                  | 42                   | 1,515               |
| Supplies                         | 602                  | 476                 |
| Other                            | 45,867               | 53,325              |
| Allowance for doubtful accounts  | (137)                | (72                 |
| Total current assets             | 2,175,266            | 2,195,521           |
| Non-current assets               |                      |                     |
| Property, plant and equipment    | 9,808                | 9,680               |
| Intangible assets                | 9,265                | 8,620               |
| Investments and other assets     | 46,450               | 46,450              |
| Total non-current assets         | 65,524               | 64,75               |
| Total assets                     | 2,240,791            | 2,260,272           |
| Liabilities                      |                      |                     |
| Current liabilities              |                      |                     |
| Accounts payable - trade         | 103,762              | 118,004             |
| Income taxes payable             | 134,756              | 57,03               |
| Provision for bonuses            | 18,002               | 10,83               |
| Other                            | 118,019              | 116,426             |
| Total current liabilities        | 374,541              | 302,306             |
| Non-current liabilities          |                      |                     |
| Asset retirement obligations     | 5,424                | 5,430               |
| Total non-current liabilities    | 5,424                | 5,430               |
| Total liabilities                | 379,965              | 307,736             |
| Net assets                       |                      | ,                   |
| Shareholders' equity             |                      |                     |
| Capital stock                    | 274,035              | 274,035             |
| Capital surplus                  | 224,035              | 224,035             |
| Retained earnings                | 1,362,756            | 1,454,465           |
| Total shareholders' equity       | 1,860,826            | 1,952,535           |
| Total net assets                 | 1,860,826            | 1,952,535           |
| Total liabilities and net assets | 2,240,791            | 2,260,272           |

## Non-consolidated statements of income (cumulative)

|  |                    | (Thousands of yen) |
|--|--------------------|--------------------|
|  | Three months ended | Three months ended |
|  | June 30, 2016      | June 30, 2017      |
| Net sales                                    | 777,155            | 804,398            |
| Cost of sales                                | 337,128            | 339,663            |
| Gross profit                                 | 440,026            | 464,734            |
| Selling, general and administrative expenses | 324,307            | 319,972            |
| Operating profit                             | 115,719            | 144,761            |
| Non-operating income                         |                    |                    |
| Commission fee                               | 111                | 117                |
| Insurance premiums refunded cancellation     | 1,218              | -                  |
| Receipt return                               | 4,500              | -                  |
| Other  | 4                  | 25                 |
| Total non-operating income                   | 5,834              | 142                |
| Ordinary profit                              | 121,554            | 144,903            |
| Profit before income taxes                   | 121,554            | 144,903            |
| Income taxes                                 | 44,485             | 53,194             |
| Profit                                       | 77,068             | 91,709             |